During the last two years, there have been many developments in the Logistics organisation with the acquisition of Italcargo (now DFDS Lilla Edet), Alphatrans (DFDS Special Cargo) and Shetland Transport (DFDS Shetland). More recently the businesses in Belfast, Italy and Norway terminals have been downsized. All this takes place in a rapidly developing digital world and makes the timing right to adjust the organisation to adapt to the changes and prepare for the future.

**Digital & IT**

To ensure that Logistics takes full advantage of the increasingly important Digital and IT tools available to us, Jens Antonsen (pictured) will dedicate the majority of his time to the role of Digital and IT Officer (DIO). Jens’ vast logistics experience will ensure the Division secures the full benefits of DFDS’ sizeable investments in IT and Digital. Jens will also support various projects in the future and will for now support the integration and development of Special Cargo along with Martin Bos.
Peter Andersen will also report to Jens.

**Nordic, Continent and Baltic**

In addition to being VP for the Nordic Cluster, Niklas Andersson (pictured) will lead BU Continent and the Baltic Cluster with Michael Bech, Sven Ohlsen, Geert Liefhooghe, Dick van Herwaarden and Oleg Bambulyak now reporting to Niklas.

To create time for Niklas to undertake his new role Mathias Dahlstrom will oversee Lilla Edet and Karlshamn on top of his responsibilities for the Swedish International traffics in Gothenburg.

Oleg Bambulyak will lead the Baltic Cluster to take benefit from potential combinations in Latvia, Lithuania and Finland. Kimmo Salmi and Lars Thorsen will report to Oleg.
UK & Ireland

The UK & Ireland International & National Clusters will in future both report to Allan Bell (pictured) and it is expected to develop a number of commercial and operational synergies from this merger.

Steve Macaulay will be overall responsible for Scotland and Northern Ireland. DFDS has achieved a strong position in Scotland and there are further opportunities for growth. In Northern Ireland we are rebuilding our business. Steve will provide the leadership and experience to ensure success in both. Nick McCullough will become MD in Belfast reporting to Steve.

Matt O’Dell will in future report to Allan and in addition to his responsibilities for Peterborough, Grimsby, Warrington and Chesterfield will take care of the unaccompanied refrigerated trailers arriving in the UK as there are clear opportunities to reduce empty running and generate revenue by integrating the trailers into the UK network. Scott Mullen was recently appointed as Network Manager to drive the development of the UK network.

Klaus Jonassen will be in charge of all aspects of the Immingham organisation, as MD, as well as the important task of equipment control.

John Coleman is appointed as MD for Ireland and retains responsibility for the DSL joint venture.

Anton Tiggelman will return to the UK from Italy in the summer and his new position will be announced beforehand.
Extended management

Through a new set of communication lines and changed meeting structure the management team is being extended. The country managers will get the opportunity to be more deeply involved in key decisions and projects and to influence and develop our ambitions for profitable growth.

I expect that DFDS will benefit from the reorganisation in many ways, not least by increasing knowledge sharing and developing more sales opportunities across the business.

Our strategy has delivered profitable growth and steps have been taken to rationalise activities which took our time and effort but did not deliver acceptable returns. The new organisation puts us in good shape to grow the business further and the management team is looking forward to doing just that.

The new Logistics organisation
Preparing for the future: Reshaping the Logistics organisation

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See the entire new organisation [here](#)

Best regards,

**Eddie Green**, EVP of Logistics

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